

企业介绍

Company Introduction

专业 / 专注 / 专心 Professionalism / Focus / Devotion

全球领先的工厂

➤ The world 's leading factory.

电动工具电池行业

➤ Power tool battery industry.

始终专注于电动工具电池的研发和生产

➤ Consistently focus on the R&D and production of power tool batteries.



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以客户为导向不断创新;
Customer-oriented and continuous innovation;

让每一位电动工具用户都能高效工作, 持久创造
Let every power tool user work efficiently and create lastingly.



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Company Introduction



03.文化及荣誉
Culture and Honor



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企业简介

Company Introduction

诚信合作共赢未来
Honest cooperation get win-win future

The part 01





公司简介 | Company Introduction

深圳市金俊业电子有限公司成立于2005年，是一家专业生产电动工具电池及充电器的厂家。工厂位于广东省深圳市宝安区福永街道凤凰社区旭发科技园C栋2楼。

公司使用自动电焊机，自动焊锡机，自动打螺丝机，自动分选机，自动检测仪等自动化设备进行生产，增强产品品质，提高生产效率，生产的产品优质廉价，从而迅速暂领市场，成为行业中的佼佼者。现在拥有日产10000个工具电池的产能。产品主要销往美国，德国，英国，法国，澳大利亚，新西兰，日本，俄罗斯等多个国家。公司拥有专业的研发团队，可以为客户提供一站式的电源解决方案；同时定期推出新产品，为客户开拓新的市场提供动力。公司已经通过ISO9001认证，产品通过FCC,CE,PSE,ROHS,UN38.3,MSDS,UL等多项测试认证。公司生产的工具电池购买了全球范围内的产品责任险，增强了产品的品质保障及售后服务。

公司坚持品质第一，顾客至上，坦诚相待的经营方针，本着“以质为本，勤劳，超越”的品质政策；我们深信只有坚定的信心，完善的服务才能赢得客户的信任和支持。

金俊业全体同仁将会用“质朴，热情”去缔造我们企业的未来。为了使我们的步履更加铿锵，为了使我们的产品更加有生命力，我们真诚期待着与您携手共进，共同发展。





Company Introduction

- Shenzhen Jinjunye Electronics Co., Ltd. was established in 2005. It is a company specializing in the production of power tool batteries and chargers. of manufacturers. The factory is located on the 2nd floor of Building C, Xufa Technology Park, Fenghuang Community, Fuyong Street, Baoan District, Shenzhen City, Guangdong Province.
- The company uses automatic welding machines, automatic soldering machines, automatic screwing machines, automatic sorting machines, automatic detectors, etc. Automated equipment is used for production, which enhances product quality and improves production efficiency. The products produced are high-quality and cheap, thus leading the market and become the leader in the industry. It now has a daily production capacity of 10,000 tool batteries. Products of JJY to be sold to the United States, Germany, the United Kingdom, France, Australia, New Zealand, Japan, Russia and other countries. The company has a professional R&D team that can provide customers with one-stop power solutions; at the same time, it regularly launches new products to provide customers with the impetus to explore new markets. The company has passed ISO9001 certification, and its products have passed multiple test certifications such as FCC, CE, PSE, ROHS, UN38.3, MSDS, and UL. The tool batteries produced by the company are purchased the world Product liability insurance, which enhances product quality assurance and after-sales service.
- The company adheres to the business policy of quality first, customer first, and honest treatment, and adheres to the business philosophy of "quality first, hard work, and transcendence" Quality policy; We firmly believe that only firm confidence and perfect service can win the trust and support of customers.
- All colleagues at JJY will use "simplicity and enthusiasm" to create the future of our company. In order to make our steps more vigorous and our products more vital, we sincerely look forward to working with you to develop together.





发展历程 | Development History

2011-2012

产品线升级，公司重心转为高倍率电池组，主营业电动工具类电池包的生产。

The production line was upgraded, and the company's focus shifted to high-rate battery packs. Main business is the production of power tool battery packs.

2019-2020

由于疫情爆发，推了外销订单的爆发性增长，公司销售业务迅猛增长
Due to the outbreak of the pandemic, there has been significant growth in export orders, and the company's sales business has grown rapidly.

2008-2009

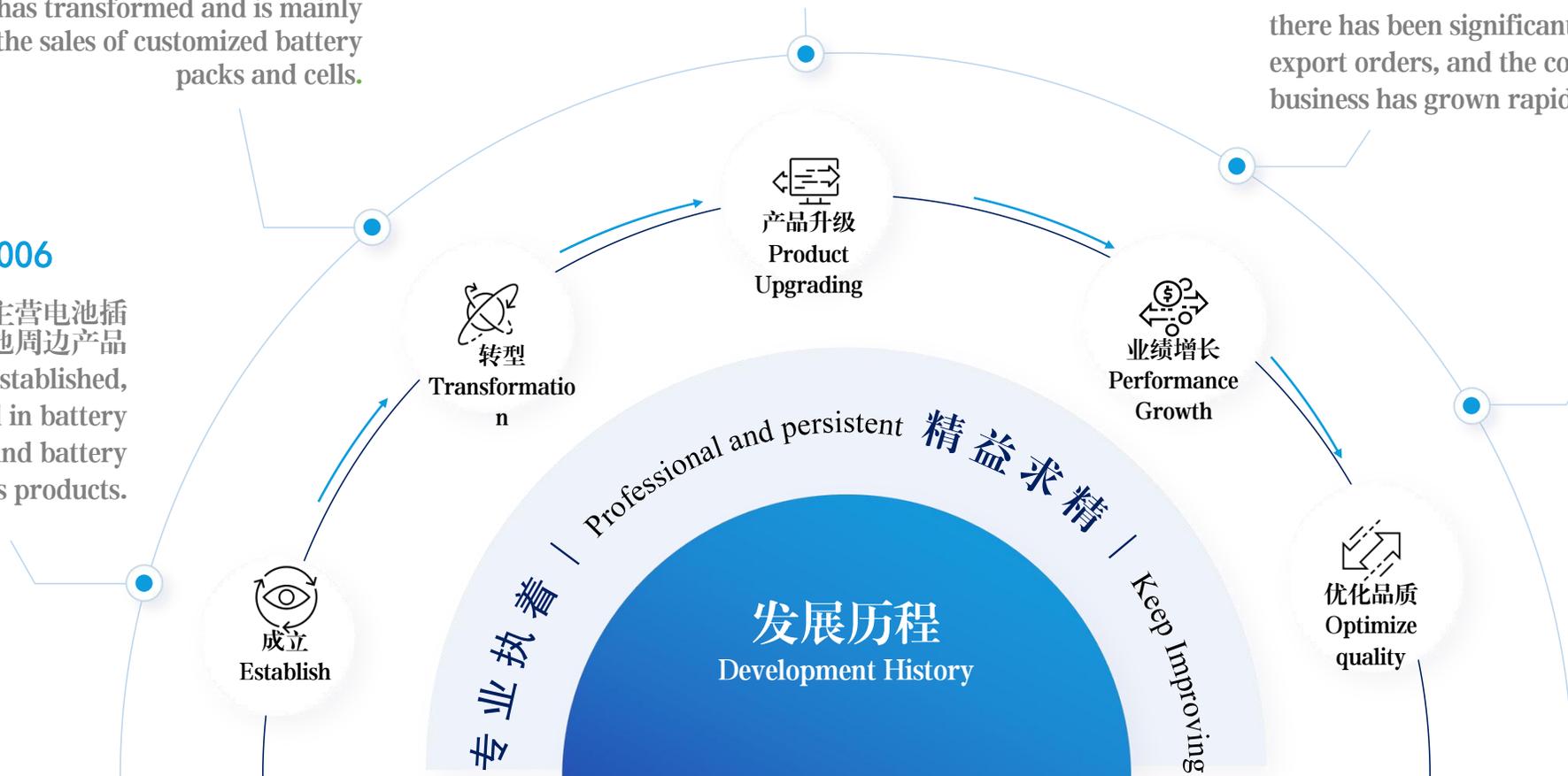
公司转型，主营定制类电池组及电芯销售
The company has transformed and is mainly engaged in the sales of customized battery packs and cells.

2022-2023

保持业绩平稳发展 专注于产品质量的提升，加强研发，提升产能。在行业人树立了良好的口碑
Maintain steady performance development and focus on improving product quality, strengthening research and development, and increasing production capacity. Established a good reputation in the industry.

2005-2006

金俊业成立，主营电池插头、线材及电池周边产品
JJY was established, mainly engaged in battery plugs, wires and battery accessories products.



专业执着 | Professional and persistent

精益求精 | Keep Improving

发展历程
Development History



公司理念|Company Philosophy



发展理念 | Development Philosophy

诚信立足，创新致远

Based on integrity, innovation and long-term development.



追求共赢| Pursue win-win situation

互惠互利，合作共赢，共创美好明天

Mutual benefit, win-win cooperation will get a better tomorrow.



服务理念 | Service Philosophy

始于需求，终于满意

Start with needs and end with satisfaction



生存理念 | Running Philosophy

质量求生产，信誉求发展

Quality seeks production, reputation seeks development.





研发能力 | R&D Capability

可进行多项测试 Multiple Testings Available

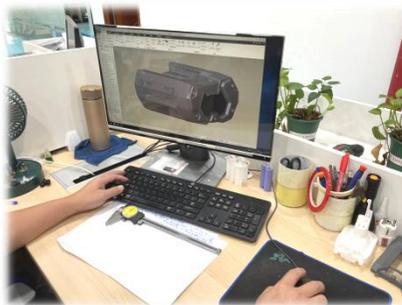
我们的BMS设计有7种多重保护功能。

我们提供的电池采用UL认证的A级电池；

我们的实验室可进行多项测试：

Our BMS is designed with 7 multiple protection functions. The batteries we provided are UL certified Class A batteries; our laboratory can perform a number of tests:

- * 短路测试 Short circuit test
- * 滚筒测试 Drum test
- * 跌落测试 Drop test
- * 静电测试 Static electricity test
- * 恒温测试 Constant temperature test
- * 大电流放电测试 High current discharge test
- * 电池循环寿命测试 Battery cycle life test
- * 盐雾测试 Salt spray test



BMS SYSTEM



过载保护
Overload
protection



无记忆效应
No Memory
Effect



过热保护
Overheating
protection



过流保护
Overcurrent
protection



过放保护
Over
discharge
protection



短路保护
Short circuit
protection



过压保护
Overvoltage
protection



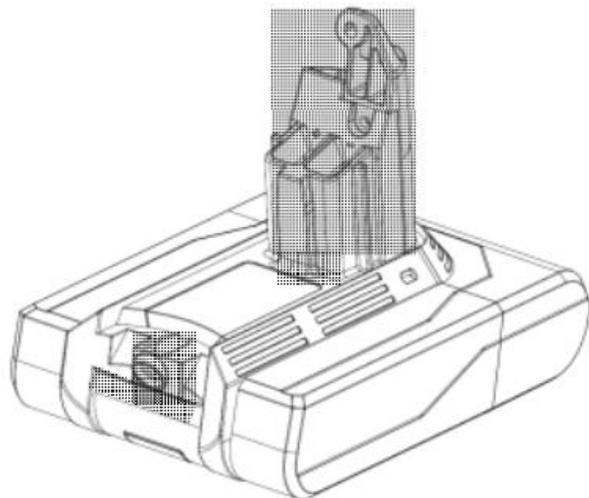
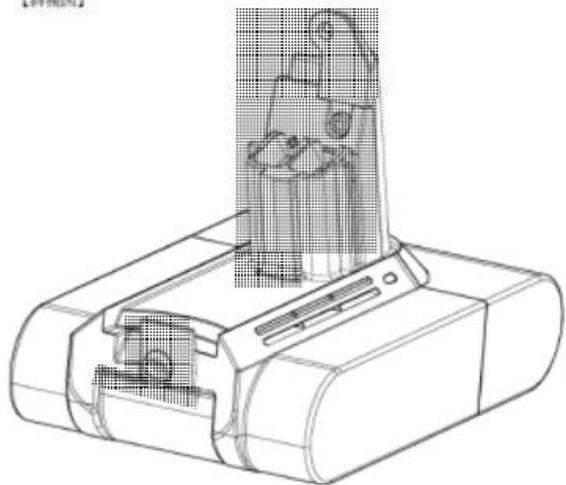
过充保护
Overcharge
protection



Dyson

JJY

© 2010
© 2011



设计电池外观的优势

Advantages of designing battery appearance

- 可以避免原装产品的外观专利；
Appearance patents on original products can be avoided;
- 可以升级产品的结构，增加新功能；
The structure of the product can be upgraded and new functions added;
- 可以按客户的要求，定制外观；
The appearance can be customized according to customer requirements;



创新能力|Creativity

我们产品结构工程师设计的电池外观与原厂电池的不同，具有自己产品的独特特点。

The appearance of the battery designed by our product structure engineers is different from the original battery, and has the unique characteristics of our own product.

EGO



JJY





我们的优势 | Our Advantage

1

研发能力 R&D Capability

拥有10+行业专家:

With 10+ industry experts:

测试工程师: 4人

Test engineers: 4

电子工程师: 4人

Electronic engineers: 4

结构工程师: 3人

Structural Engineers: 3

机械工程师: 4人

Mechanical Engineers: 4

拥有10多项专利

Owens more than 10 patents:

发明专利: 7项

Invention patents: 7 items

实用新型专利: 5项

Utility model patents: 5 items

外观设计专利: 3项

Design patents: 3 items

2

生产管理能力 Production Management Capabilities

从事生产管理15年, 生产管理人员都有10年以上的工具电池生产管理经验。

Have been engaged in production management for 15 years, and all production management personnel have more than 10 years of experience in tool battery production management.



3

质量管控能力 Quality control capabilities

从生产到包装, 设置了6个测试工位

From production to packaging, 6 testing stations are set up

100% finished product inspection 100% 成品检验

100% finished product aging test 100% 成品老化测试

Input Quality Control: 6 | IQC: 6人

Input Process Quality Control: 8 | IPQC: 8人

Outgoing Quality Control: 4 | OQC: 4人

Certified Quality Engineer: 2 | CQE: 2人

4

始终专注动力电池 Always focus on power batteries

始终专注于动力型电池的研发与生产

因为专一, 所以专业

在工具替代电池行业内, 具有一定的影响力

Focus on the R&D and production of key power batteries Because we are dedicated, we are professional It has a certain influence in the tool replacement battery industry.



荣誉及证书

Honors and certificates

以质量求生存，以信誉求发展，共创企业美好未来
Survive by quality, develop by reputation, and create a
bright future for the enterprise together.

The part 02





产品认证及证书 | Product certifications and certificates

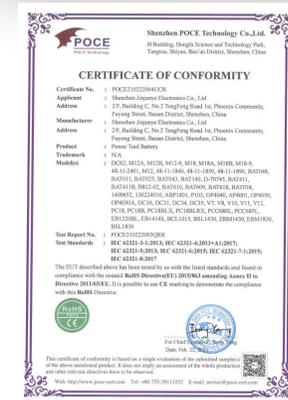


与我们合作的检测机构都是行业内的权威机构

The testing institutions we cooperate with are authoritative institutions in the industry.

公司已经通过ISO9001认证，产品通过CC,CE,PSE,ROHS,UN38.3,MSDS,UL等多项测试认证。公司生产的工具电池购买了全球范围内的产品责任险，增强了产品的品质保障及售后服务。

The company has passed ISO9001 certification, and its products have passed CC, CE, PSE, ROHS, UN38.3, MSDS, UL and other test certifications. The tool batteries produced by the company have purchased global product liability insurance, which enhances product quality assurance and after-sales service.





荣誉及肯定 Honor and Recognition

获得客户的肯定 Obtain customer recognition

- 与客户建立了长期的合作关系;
- 与我们合作达到3年以上的客户, 占比超过70%;
- 多次被客户评为“最佳供应商”

Established long-term cooperative relationships with customers;

Customers who have cooperated with us for more than 3 years account for more than 70%; Rated as "Best Supplier" by customers many times



获得供应商的信任与支持 Gain trust and support from suppliers

- 与供应商建立了长期合作的关系;
- 与我们合作达到3年以上的供应商, 占比超过70%;
- 是我们产品质量稳定的基石保障;

Established long-term cooperative relationships with suppliers;

Suppliers who have cooperated with us for more than 3 years account for more than 70%

It is the guarantee for the stable quality of our products

获得员工的认同 Gain employee recognition

- 公司员工的福利待遇有:
- * 定期发放日常用品;
- * 每逢节假日, 发放过节费用;
- * 每周定点制作美食, 发全体员工;

The company's employee benefits include:

- * Make delicious food at designated times every week and distribute it to all employees;
- * Distribute daily necessities regularly;
- * Every holiday, holiday expenses will be distributed



获得政府的表扬及行业的认可

Received government recognition and industry recognition

- 工厂的安全管理, 获得政府的表扬;
- 在对外销售平台上, 被评为优质商家;

The factory's safety management was praised by the government;

Be rated as a high-quality merchant on the external sales platform;



产品与服务

Products & Services

专业服务，始于需求，终于满意
Professional services start with needs and end with satisfaction

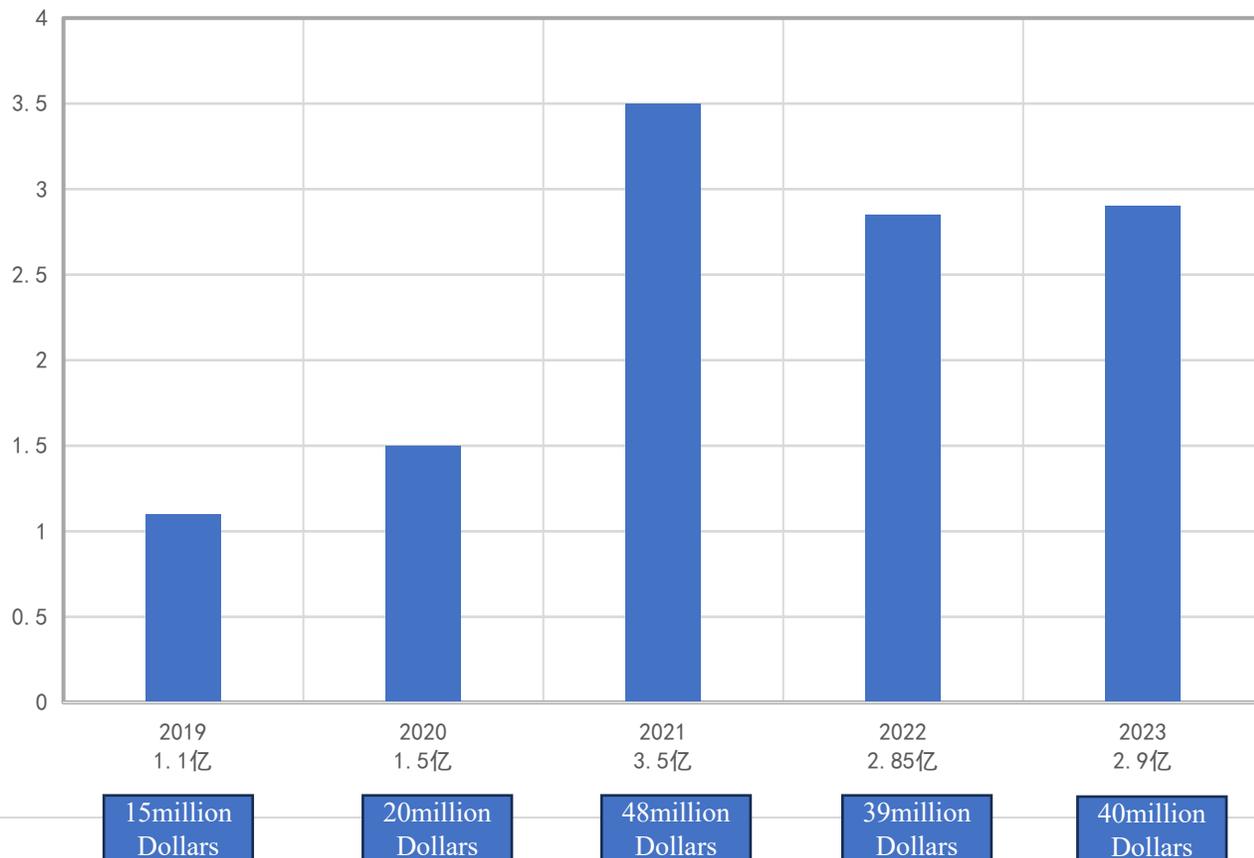
The part 03





销售增长| Sales Volume Growth

过去5年销售额对比图
Sales comparison chart over the past five years



2019年 行业内展露头角 Emerging in the industry in 2019

经过2017年与2018年的技术沉淀，模具的批量开发。在人才及技术方面的蓄力，为后续业绩增加打下了基石。

After technical accumulation in 2017 and 2018, molds were developed in batches. The accumulation of talents and technology has laid the foundation for subsequent growth in performance.



2021年 爆发增长的一年 2021, a year of significant growth

由于疫情，出口业迅猛增长，公司抓住机遇，成功实现销售额翻倍。

Due to the epidemic, the export industry has grown rapidly, and the company has seized the opportunity and successfully doubled its sales.



2023年 平稳保持销售业绩 Maintain stable sales performance in 2023

在国内市场进入寒冬的时期，公司业绩保持平稳发展。

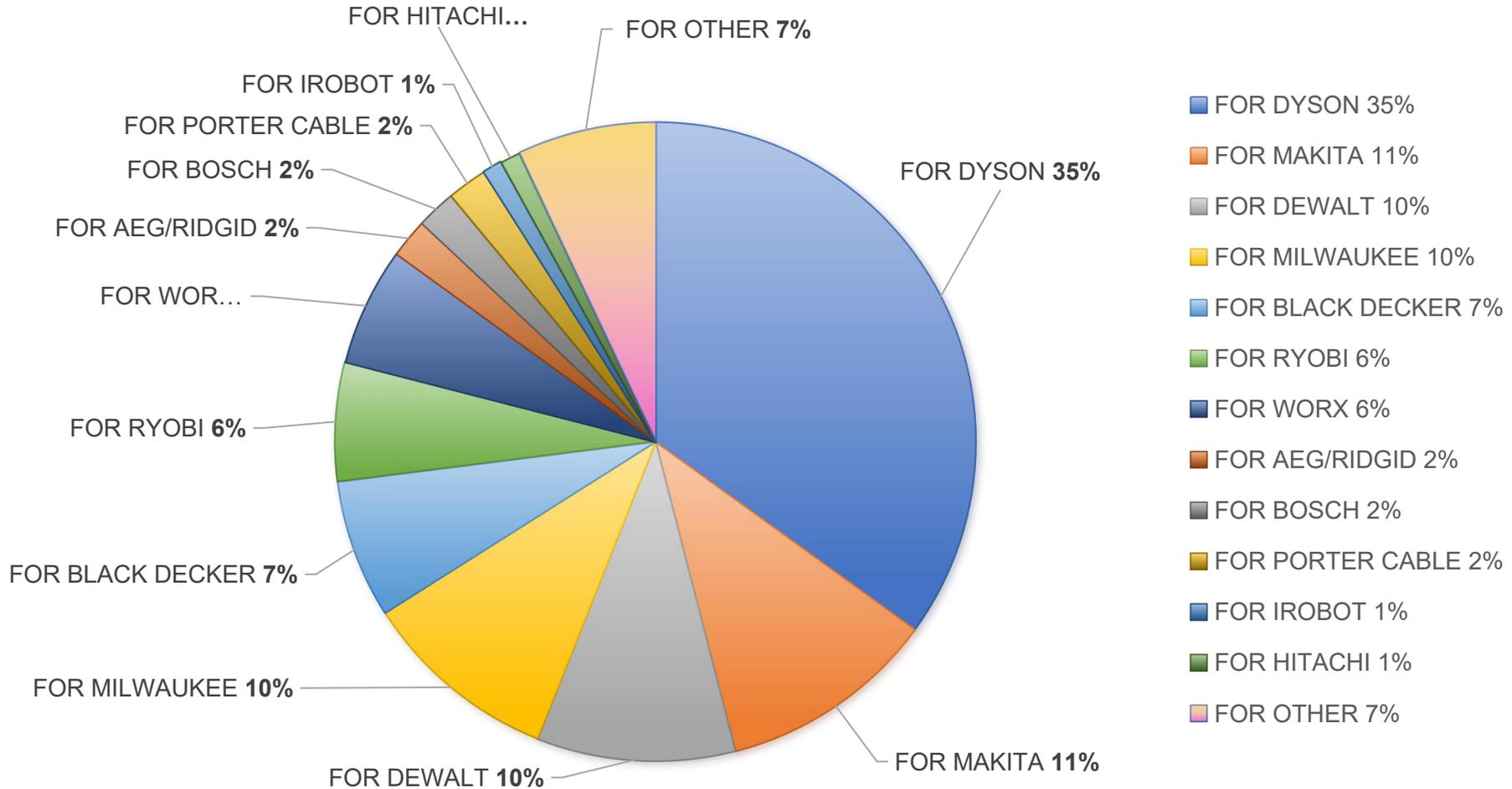
During the period when the domestic market entered a cold winter, the company's performance maintained steady development.



市场分配-品类/Market Allocation-Category



2023年产品销售占比
Product sales proportion in 2023





我们服务的主要市场 | Key markets

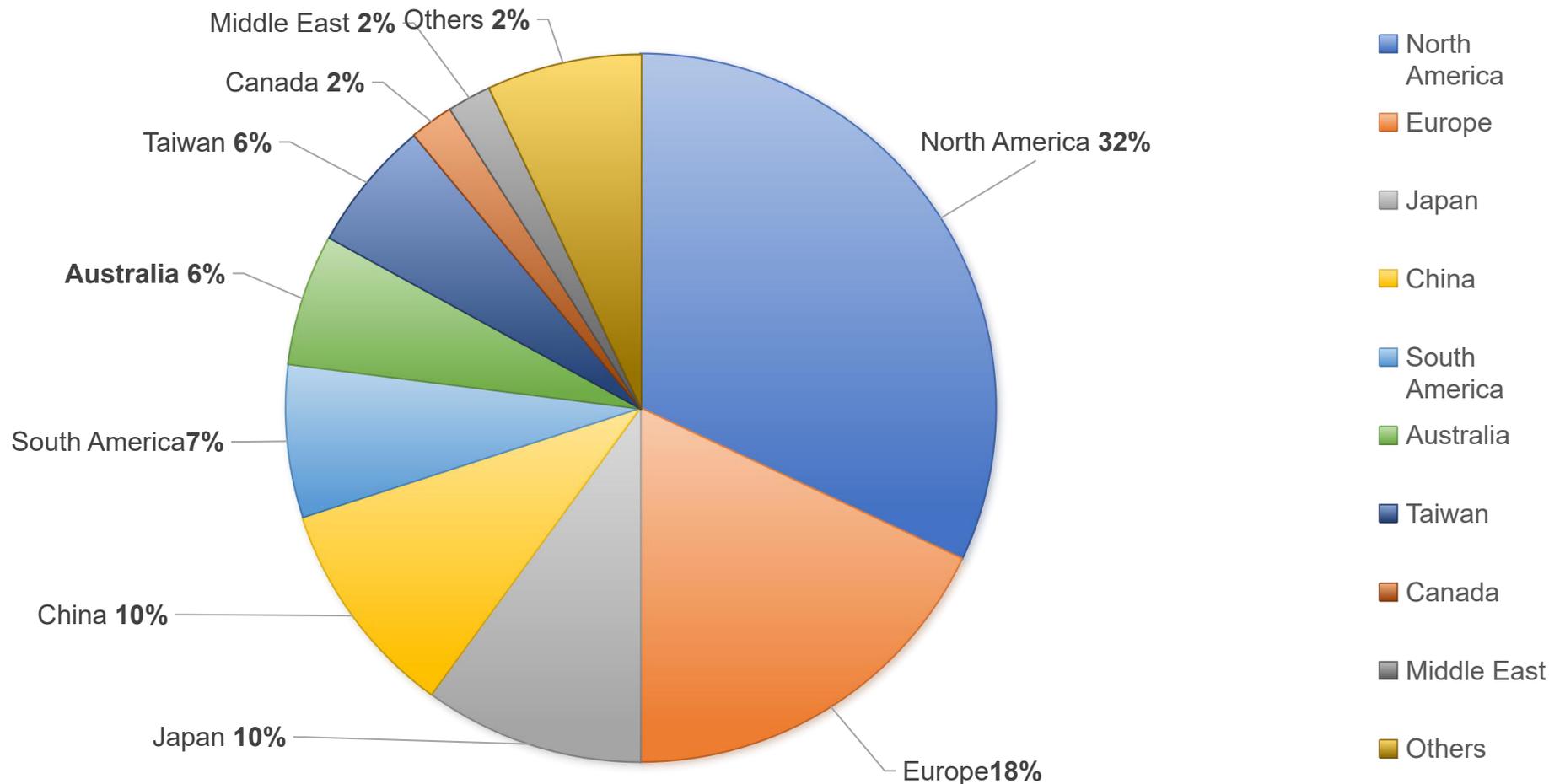




市场分配-地域 / Market Allocation-Geography



2023年市场份额占比
Market share in 2023





合作伙伴与供应商 Partners & Suppliers

合作商 Partners



amazon



Walmart
沃尔玛



ebay



Made-in-China.com
中国制造网



AliExpress



wish



XCell



供应商 Suppliers



SAMSUNG
SAMSUNG



LG



Panasonic



MOLICEL[®]



SONY



EVE[®]
ENERGY VERY ENDURE[®]
亿纬锂能



HIGHSTAR[®]
海四達



鹏辉[®]
GREAT POWER



我们的热销产品（一） / Our best-selling products (1)

电动工具类电池 Power tool batteries

MAKITA



DEWALT



MILWAUKEE





我们的热销产品（二） / Our best-selling products (2)

电动工具类电池 Power tool batteries

RYOBI



BLACK DACKER



PORTER CABLE





我们的热销产品（三） / Our best-selling products (3)

电动工具类电池 Power tool batteries

40V



56V



80V





我们的热销产品（四） / Our best-selling products (4)

电动工具吸尘器类电池 Power tool vacuum cleaner batteries

 **DYSON**



 **iROBOT**



 **Shark Hoover**





我们的热销产品（五） / Our best-selling products (5)

电动工具类衍生产品 Power Tool Accessories

ADAPTER



CHARGER



LED LIGHTER





公司实景

Company Scene

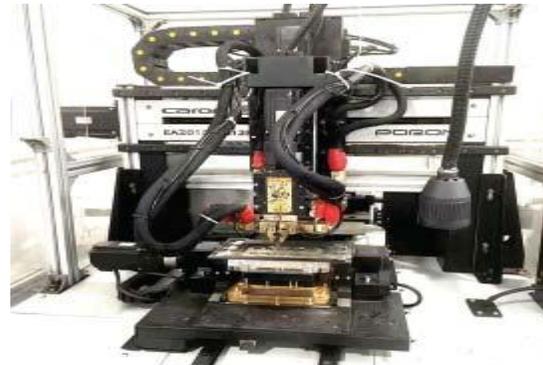
互惠互利，合作共赢，共创美好明天
Mutual benefit, win-win cooperation, and a better tomorrow

The part 04





公司实景 | Company Scene



谢谢 Thanks

深圳市金俊业电子有限公司
Shenzhen Jinjunye Electronics Co., Ltd.

<http://www.jjy-battery.com>

